

Yanlin Chen

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Research fields

Economic Theory, Industrial Organization, Experimental Economics.

Research interests

Mechanism Design, Information Design, Market Design, Informed Principal Problem, Signaling, Network.

Work Experience

2019-	Nanjing Audit University	Assistant Professor
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Education

2014-2019	PhD in Economics, University of Technology Sydney, Australia
2009-2013	Bachelor of Economics, Zhejiang University, China

Publication

Signaling by Bayesian Persuasion and Pricing Strategy (with Jun Zhang) (Economic Journal, 2020)

Working papers

1. Bayesian Persuasion by an Informed Mechanism Designer (with Jun Zhang)
2. Costless Signaling in Auctions with Return Policies (with Ruqu Wang & Jun Zhang)
3. Optimal Auction Design with Aftermarket Cournot Competition (with Audrey Hu & Jun Zhang) (*Minor Revision at Games and Economic Behavior*)

Work in progress

4. Bayesian Persuasion: an Experimental Investigation (with Jingjing Zhang)
5. The Formation of Influencer Networks and the Pareto Principle (with Xueheng Li & Tianle Song)

Conferences and seminars

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| 2023 | 10th China Meeting on Game Theory and Its Applications, Renmin University of China, China |
| 2022 | 2022 Annual Conference of China Information Economics Society, Virtual |
| 2022 | The First Jiangsu Yong Economists Forum, Nanjing University, China |
| 2022 | 2022 Conference on Mechanism and Institution Design, Virtual |
| 2022 | Asian Meeting of the Econometric Society in China 2022, Virtual |
| 2022 | The Chinese Economists Society 2022 Annual Conference, Virtual |
| 2021 | Seminar, Nanjing University, China |
| 2020 | Econometric Society's World Congress 2020, Virtual |
| 2019 | 2019 ISER-NEXL Joint Economic Summer Workshop, Nanjing Audit University, China |
| 2019 | 2019 Asian Meeting of the Econometric Society, Xiamen University, China |
| 2018 | Seminar, Shanghai University of Finance and Economics, China |

- 2018 Econometric Society European Winter Meeting 2018, University of Naples Federico II, Italy
- 2018 UTS PhD Conference, University of Technology Sydney, Australia
- 2018 Asian Meeting of Econometric Society, Sogang University, Korea
- 2018 Summer School of Econometric Society, National University of Singapore, Singapore (Participant)
- 2018 Australasian Economic Theory Workshop, Australian National University, Australia
- 2017 Nanjing International Conference on Game Theory and the Fourth Microeconomic workshop, Nanjing Audit University, China
- 2017 30th PhD Conference in Economics and Business, University of Melbourne, Australia
- 2017 Australasian Economic Theory Workshop, Auckland University of Technology and the University of Auckland, New Zealand

Teaching experience

- 2020-2023 Microeconomics
- 2020-2022 Introduction to a short history of everything

Grants

- 2024-2026 National Natural Science Fund for Young Scientists (Grant No. 72303106)

Referee service

American Economic Journal: Microeconomics, Economic Modeling, Journal of Economic Behavior and Organization.

Language

Mandarin (Native), English (Fluent)